

## Specialist Business Broker of the Year (State Awards)

For the Business Broker who has demonstrated their ability to successfully Broker Business transactions, their commitment to their Client's, their commitment to the industry and their personal and professional development during the year. To be considered a specialist and eligible for this award applicants must have conducted 5 or more franchise sales or 5 or more sales from the same industry during the period 1<sup>st</sup> July 2019 to 30 June 2020.

Completion of question 6 makes you eligible for the Anybusiness - Billy Tamvakologos Memorial Award. (Please note that these answers may be used for marketing purposes on the Anybusiness website with your details)

### **REWARD**

- Photo/Bio on the AIBB Website [www.aibb.org.au](http://www.aibb.org.au) for 12 months recognising your achievement
- National Press Release to all Media Outlets
- Certificate
- Engraved Trophy
- Award Logo

### **APPLICATION CRITERIA**

Confirm the state the broker primarily services and confirm the area of speciality (ie; Franchise specialist or the Industry serviced by the broker for the purpose of this submission) and provide a written Submission of 200 words maximum sent to the AIBB Secretariat by email [info@aibb.org.au](mailto:info@aibb.org.au)

1. Provide an Outstanding Service Testimonial
2. Provide an Outline of your contribution to AIBB and the Business Broking Industry
3. Provide an Outline of your contribution to the Business Community
4. Provide details of your Personal/Professional Development Courses/Training
5. Download and Complete the List of Sales with all fields completed. Highlight those that have already been entered into BizStats. The sales not already entered onto BizStats will be entered using the data provided.
6. What advice or tip would you give business buyers when looking or buying a business? Minimum 3 sentence answer needed to qualify.

### **AWARD ADJUDICATION PANEL**

The AIBB Awards Adjudication Panel will comprise of AIBB State Chapter President's (5). Where there is a conflict of interest with anyone of the AIBB State Chairs assessing an applicant, or an AIBB State Chair being an applicant, the National Chair will perform the role.

### **PRESENTATION OF AWARD**

The AIBB Business Broker of the Year State Award will be presented at a special awards presentation that will be held online in August 2020.

### **ELIGIBILITY FOR ENTRY**

- Candidates must be a financial member of good standing with the Institute.

### **APPLICATION CLOSES**

Applications are due by 5pm on Monday 27<sup>th</sup> July 2020, via email to [info@aibb.org.au](mailto:info@aibb.org.au)